



New Energy Finance

Financing solutions for renewable energy



Financing that goes a long way

We make sure your investment pays off

Renewable energy is one of the most promising sectors globally. Governments are supporting it, the public is demanding it and investors and project developers continue to tap into the potential it holds both for business and the environment at large.



The competition is tough. But so is the competition for the best financing plan. The BayernLB Group is not only a long-standing partner in the energy sector, but has also pioneered renewable energy financing solutions. As you would expect, our energy experts are highly skilled and experienced in assessing projects and seeing them through. Let us help you with your project from the outset. We'll make sure that your plans become reality – and that your investment pays off.

The concentrated energy of the BayernLB Group

◆ BayernLB



The Renewable Energy segment has been a major growth area for BayernLB for over one and a half decades. In Germany, the rest of Europe, and major North American markets, BayernLB is one of the leading providers of financing in the wind, solar, solar thermal and geothermal energy sectors. BayernLB has everything it takes to continuing growing in this field and help Germany as it shifts to new forms of energy. As a recognised expert in the energy industry and relevant markets, our employees have the technical and financial know-how to actively support you. That goes for everything from structuring a cash flow-based project to putting together the documentation for export financing with export credit guarantees from the public or private sector.

Customers:

- Large German and international project developers, exporters, companies in the energy sector, companies, EPC contractors and equipment manufacturers; medium to large-sized projects

Markets:

- Support for projects worldwide on behalf of customers from Germany, the rest of Europe, and North America



Today, DKB can point to the experience with over 2,000 projects in the renewable energy sector. Its specialists are not only experts in financing, but also have extensive technical knowledge; this is of particular benefit for small and medium-sized projects where reliable technical data is a key driver for the return on investment calculation – the basis of a solid financing solution. This experience is based in a unique and highly specialised team of chemical engineers, agricultural engineers and credit specialists.

Customers:

- Retail and corporate customers; small to medium-sized projects

Markets:

- Germany
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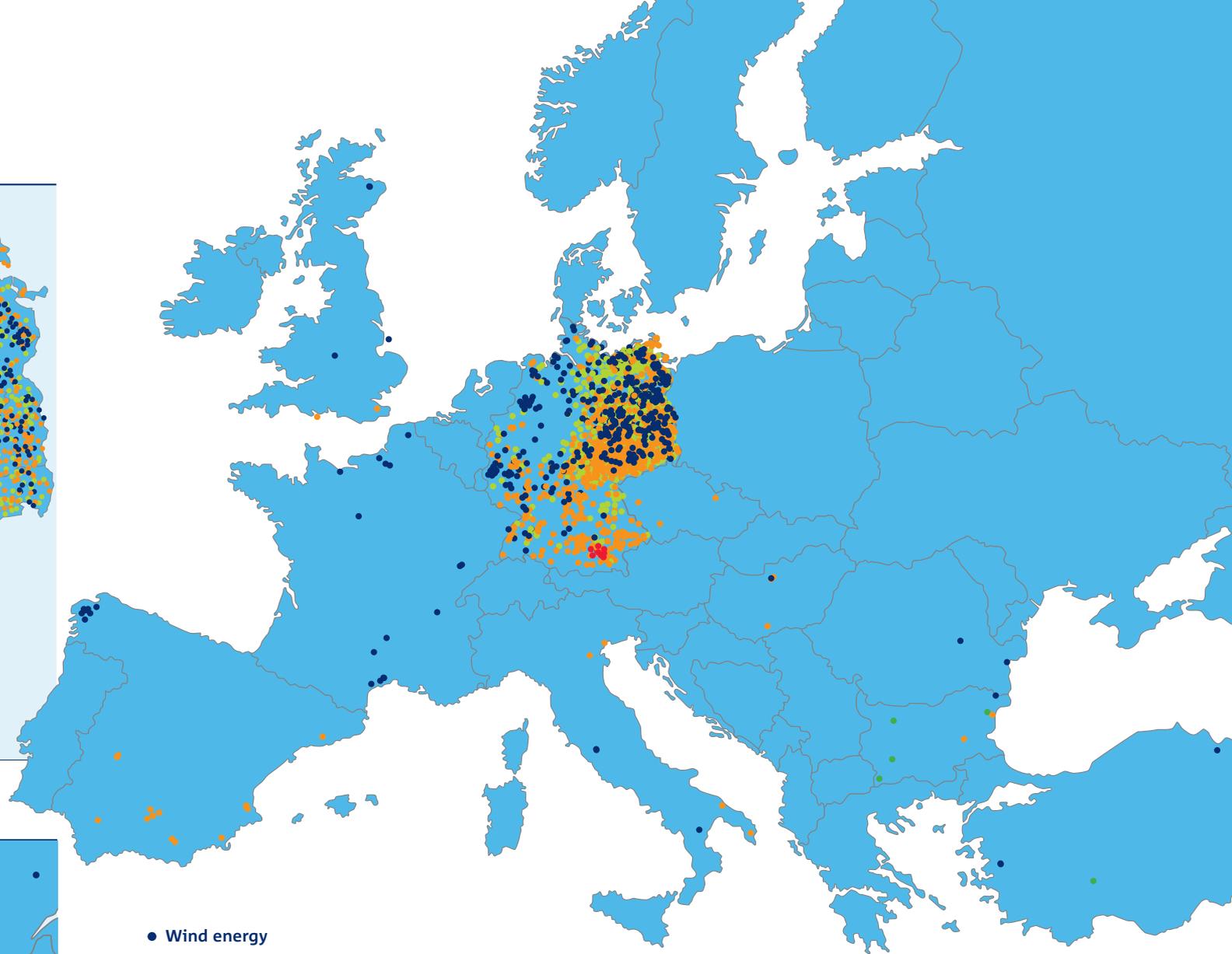
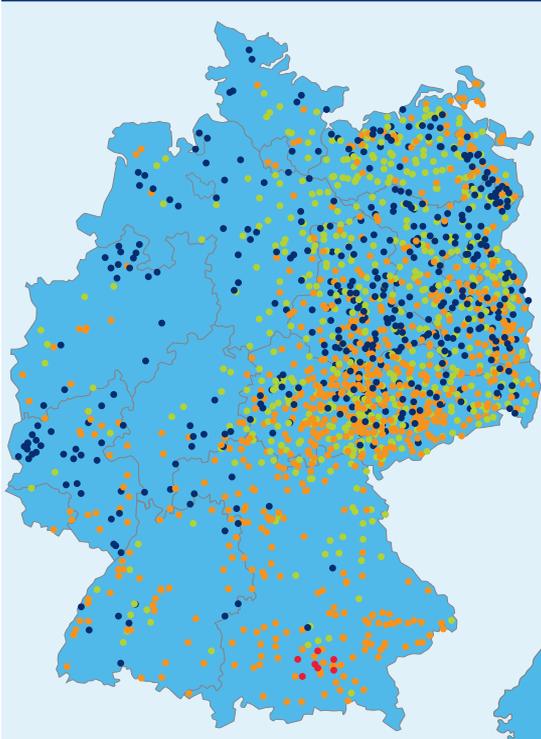
Our strengths

- Over one and a half decades of experience in the renewable energy sector
- 17 branches in Germany in 15 locations under the name DKB
- International team of experts at the BayernLB offices in Munich, London, Paris and New York
- Proven permanent team of experts that includes industrial, technical as well as credit specialists
- Experienced, multiple-award-winning mandated lead arranger
- Expertise in syndicating large-scale underwritings
- Long-term cooperation with consultants, advisors, experts including national and international law firms
- Well-established throughout Germany, EU and US among associations and significant market players as a major financing partner
- Member of the advisory committees of the German Wind Energy Association, the German Biogas Association and the American Wind Energy Association

Our services and solutions

- Corporate financing
- National and international project financing
- Export and multi-source financing (ECAs and multinational public funding institutions)
- Funding packages to maximize subsidies and public incentive programmes
- PPP models
- Leasing structures
- Tailor-made deposit products such as capital-investment combo accounts, sales revenue accounts, feed-in tariff accounts etc.
- Insurance services

Our far-reaching success



- Wind energy
- Solar energy/photovoltaic
- Geothermal
- Biogas
- Hydro

The map shows the locations of renewable energy projects around the world that BayernLB has helped to finance.



Bayerische Landesbank
Briener Strasse 18
80333 Munich
Germany

www.bayernlb.com/renewable_energy

Bayerische Landesbank
New York Branch
560 Lexington Avenue
New York, NY 10022
USA

Bayerische Landesbank
London Branch
Bavaria House
13/14 Appold Street
London EC2A 2NB
UK

Bayerische Landesbank
Succursale de Paris
203, rue du Faubourg Saint-Honoré
75380 Paris Cèdex 08
France

